Terms and Conditions of ConnectWise WISE Awards Entry

Welcome to the ConnectWise WISE awards website. ConnectWise, LLC ("ConnectWise") WISE awards are subject to the following Terms and Conditions.

I. Award Categories

With the exception of the Community Giveback Award, all active ConnectWise partners are automatically nominated to win a WISE Award. For the Community Giveback Award nominations open on 6/5/2023 and close on 9/1/2023.

Entries must be through the <u>nomination form.</u>

ConnectWise will use its internal data from August 1, 2022 through August 1, 2023 to determine, in its sole and absolute discretion, the eligible winners in the following categories:

Award Category	Award Specifics
Business Management Partners of the Year	2 awards: 1) Determined by # of ConnectWise PSA users added from August 1, 2022 through August 1, 2023 2) Determined by % increase of Manage users added from August 1, 2022 through August 1, 2023 Both award winners must be using ConnectWise PSA and BrightGauge, or ConnectWise PSA and ConnectWise CPQ.
Unified Monitoring & Management Partners of the Year	2 awards: 1) Determined by # of endpoints added from August 1, 2022 through August 1, 2023 2) Determined by % increase of endpoints added from August 1, 2022 through August 1, 2023 Both award winners must be using Automate or ConnectWise RMM, and ScreenConnect.
Cybersecurity Partners of the Year	2 awards: 1) Determined by monetary investment in ConnectWise cybersecurity solutions added from August 1, 2022 through August 1, 2023 2) Determined by % increase of monetary investment in ConnectWise cybersecurity solutions added from August 1, 2022 through August 1, 2023
All-In Partner of the Year	Partner using the entire ConnectWise suite of products, or as many as possible. Final winner will be determined by a selection committee.
Ecosystem Partner of the Year	Determined by # of 3rd partner solutions they are leveraging from August 1, 2022 through August 1, 2023
IT Nation Partner of the Year	Determined by most engaged member of the IT Nation community from August 1, 2022 through August 1, 2023 Criteria outline in subsequent slide
Community Give Back Award	Awarded to the partner company who is demonstrating powerful impact in their local community, either by their philanthropic or community service efforts, and/or in supporting local SMBs thrive in bringing meaningful, positive change in their local communities. The \$10,000 award to their philanthropic initiative must be approved by ConnectWise prior to donation. This winner requires a nomination, and final winner will be determined by a ConnectWise selection committee. Nominations must be completed via

	nomination form on WISE Awards webpage. Nominations close on September 1, 2023.
Partner Referral Award	Awarded to the partner who provided the most referrals, resulting in a sale, from August 1, 2022 through August 1, 2023
IT Nation Evolve People's Choice Sponsor	The People's Choice Award in IT Nation Evolve is a recognition of the Solution Partner's dedication to excellence, customer-centricity, and impact on the businesses they serve. Selected by Evolve member vote.
IT Nation Evolve Best Overall Lunch and Learn	The Best Overall Lunch and Learn award recognizes the Solution Partner for their commitment to providing exceptional educational experiences and valuable insights to their audiences. Selected by Evolve member scoring.
IT Nation Vendor Awards	Granted to exhibiting vendors and solution partners at IT Nation events, with the winners determined through partner voting and final selection by the ConnectWise committee. • Best in Show - open to all vendors • Most Valuable - open to all vendors • Most Innovative - open to all vendors • Best Newcomer - open to first-time vendors only • Best Breakout Session - only open to vendor round sessions, winner determined by IT Nationmobile app reviews • Outstanding Invent Program Vendor - only available to Invent participants
IT Nation Evolve Partner Awards	Awarded to IT Nation Evolve members who are showing growth across these areas, based on financial data, and reporting from Service Leadership, Inc: Recurring Revenue Rocket – Growth in recurring services revenue Magnificent Margin Manager – Growth in gross margin Bottom Line Success – Growth in adjusted EBITDA Eye on Expenses and Margin – Reduction in % selling, general, and administrative expenses as % of gross margin Soaring Star

Winners will be required to sign a consent to use their image, name, likeness and business name in association with the WISE Awards and by ConnectWise. ConnectWise's ability to determine the winner is at our sole discretion. ConnectWise retains the right to terminate the award, and the partner's use of award title at any time.

- II. Terms and Conditions
 - 1. You must be in good standing with ConnectWise to receive an award.
 - 2. Acceptance of an award constitutes your acceptance of these terms and conditions.

- 3. ConnectWise reserves the right to change or modify these terms and conditions at any time by posting changes online. You are responsible for regularly reviewing information posted online to obtain timely notice of such changes. Your continued use of this site and acceptance of an award after changes are posted constitutes your acceptance of this agreement as modified by the posted changes.
- 4. Material contained in this site may not be copied, reproduced, republished, downloaded, posted, broadcast or transmitted in any way without the prior written permission of ConnectWise. You agree not to adapt, alter or create a derivative work from any of the material contained in this site or use it for any purpose.
- 5. You agree to use this site only for lawful purposes, and in a manner which does not infringe the rights of, or restrict or inhibit the use and enjoyment of this site by any third party. Such restriction or inhibition includes, without limitation, conduct which is unlawful, or which may harass or cause distress or inconvenience to any person and the transmission of obscene or offensive content or disruption of normal flow of dialogue within this site.
- 6. This site and the information, names, images, pictures, logos and icons identifying or relating to ConnectWise and/or the its products and services (or to third party products and services), is provided "AS IS" and on an "IS AVAILABLE" basis without any representation or endorsement made and without warranty of any kind whether express or implied, including but not limited to the implied warranties of satisfactory quality, fitness for a particular purpose, non-infringement, compatibility, security and accuracy.
- 7. In no event will ConnectWise be liable for any damages including, without limitation, indirect or consequential damages, or any damages whatsoever arising from use or loss of use, data, or profits, whether in action of contract, negligence, or other tortuous action, arising out of or in connection with the use of the site.
- 8. You are responsible for any taxes associated with your award.
- 9. ConnectWise does not warrant that the functions contained in the material contained in this site will be uninterrupted or error free, that defects will be corrected, or that this site or the server that makes it available are free of viruses or bugs or represents the full functionality, accuracy, reliability of the materials. In no event will ConnectWise be held liable for any errors, defects, viruses, bugs, delays in uploading or delays in transmission.
- 10. In no event will ConnectWise be responsible for any entries that do not meet the specifications or are not in the correct format.
- 11. ConnectWise may disqualify you if you do not meet the standard expected by ConnectWise.
- 12. ConnectWise reserves the right to scrap or revise categories.
- 13. The names, images and logos identifying ConnectWise and/or third parties and their products and services are proprietary marks of ConnectWise and/or third parties. Nothing contained herein shall be construed as conferring by implication, estoppel or otherwise any license or right under any trade mark or patent of ConnectWise or any other third party.
- 14. If there is any conflict between these Terms and Conditions and rules and/or specific terms of use appearing on this site relating to specific material then the latter shall prevail.
- 15. These Terms and Conditions shall be governed by and construed in accordance with the laws of Florida. Disputes arising here from shall be exclusively subject to the jurisdiction of the courts of Hillsborough County, Florida. If any of these Terms and Conditions should be determined to be illegal, invalid or otherwise unenforceable by reason of the laws of any state or country in which these Terms and Conditions are intended to be effective, then to the extent and within the jurisdiction which that Term or Condition is illegal, invalid or unenforceable, it shall be severed and deleted from this clause and the remaining term and conditions shall survive, remain in full force and effect and continue to be binding and enforceable.

- 16. If these Terms and Conditions are not accepted in full, you may not receive an award.
- 17. ConnectWise, LLC, 400 North Tampa Street, Tampa FL 33602